# ONESPAWORLD

## AT SEA. ON LAND.

OneSpaWorld To Be Exclusive Spa Provider for Crystal

New Multi-year Partnership with Cruise Line Includes Debut of the Aurōra Spa on

Crystal Serenity and Crystal Symphony

NASSAU, Bahamas--(BUSINESS WIRE)--OneSpaWorld Holdings Limited (NASDAQ: OSW), the pre-eminent global operator of health and wellness centers on board cruise ships and a leading operator of health and wellness centers at destination resorts worldwide, has announced entry into a new agreement with Crystal Cruises Ltd, for a five-year term commencing in June 2023. OneSpaWorld will be the exclusive provider of spa, salon, medi-spa and fitness services onboard Crystal's newly refurbished *Crystal Serenity* and *Crystal Symphony*, as well as any additional vessels coming into service during the term.

"Our renewed partnership with Crystal brings us great joy at OneSpaWorld. We have carefully crafted unique services and first-at-sea wellness experiences for Crystal's guests, and we look forward to continuing our 20+ year relationship," said **Leonard Fluxman**, Executive Chairman, CEO and President of OneSpaWorld.

Inspired by the Goddess of Dawn, Aurōra, the newly redesigned spa concept, will offer guests sunrise-inspired signature treatments focused on body, mind and soul.

"We are delighted to be working again with OneSpaWorld and are excited to have our guests experience all the new services and treatments being developed exclusively for Crystal. Our guests will surely feel exceptional at sea," said Crystal's Senior Vice President of Hotel Operations **Bernie Leypold**.

OneSpaWorld will operate and execute a varied suite of wellness, beauty and Medi-spa treatments, fitness services, and products onboard *Crystal Serenity* and *Crystal Symphony*. We are pleased to announce a new partnership with LightStim®, the world's leading innovator of LED light therapy technology. OneSpaWorld has created an exclusive facial service using the LightStim ProPanel Anti-Aging Light to promote more dramatic results while enhancing the overall facial experience with calming, restorative light. Additionally, the LightStim ProPanel Pain Light will be used in "The Healing Center", a place of restoration, where the device will be used to relieve arthritic pain, a variety of minor aches and pains, relax muscles and increase local blood circulation. "We're excited to partner with OneSpaWorld on their mission to deliver wellness, healing, and a superior experience to guests across the world. Their exceptional service and amenities along with our advanced patented technology is a match that we know will please every guest," said **Steve Marchese**, CEO of LightStim.

Aurōra Spa will also feature the latest technology and treatments through exclusive partnerships with premium British skincare brand ELEMIS and worldwide beauty experts Kérastase®. ELEMIS, which recently announced its new status as a Certified B Corp, will feature its smartest formulas yet, the new Ultra Smart Pro-Collagen range, which represents the optimal intersection of natural science and

technology when it comes to targeting multiple signs of aging. ELEMIS will enhance the guest experience with the HD Skin Wellness consultation, which uses 3D skin and facial mapping technology providing an in-depth analysis of the skin's condition. By seeing such a comprehensive view of the skin, the estheticians will be able to develop a customized facial based on the areas of concern using the ELEMIS BIOTEC machine.

Kérastase, the luxury haircare leader, will further elevate the experience with an onboard flagship salon that will bring innovative treatments and beauty tech tools. As pioneers in beauty tech, they will transform the journey through Hair Diagnosis, which will help guests analyze hair needs and concerns allowing for personalized in-salon treatments and at-home routines. Being at the forefront of innovation, the brand will offer exclusive in salon treatments such as the Fusio-Dose™, their iconic customized treatment that instantly transforms hair, with a custom-blended mix that addresses two hair needs in one application.

### **About OneSpaWorld**

Headquartered in Nassau, Bahamas, OneSpaWorld is one of the largest health and wellness services companies in the world. OneSpaWorld's distinguished health and wellness centers offer guests a comprehensive suite of premium health, wellness, fitness and beauty services, treatments, and products, currently onboard 183 cruise ships and at 54 destination resorts around the world. OneSpaWorld holds the leading market position within the cruise line industry of the historically fast-growing international leisure market and has been built upon its exceptional service standards, expansive global recruitment, training and logistics platforms, irreplicable operating infrastructure, extraordinary team and a history of service and product innovation that has enhanced its guests' personal care experiences while vacationing for over 65 years.

#### **About Crystal**

For more than three decades Crystal has been synonymous with exceptional, award-winning voyages. In 2022 A&K Travel Group acquired the Crystal brand and its two vessels, Crystal Serenity and Crystal Symphony, ushering in a new era of Exceptional at Sea. The globally renowned cruise line offers discerning travelers' industry-leading, authentic, and enriching experiences both onshore and at sea. Crystal's pioneering partnership with Abercrombie & Kent provides guests with unparalleled access to the most sought-after experiences, destinations, and the latest cultural makers around the world. The reimagined ships will boast larger, updated suites with artisanal finishes, new cutting-edge wellness offerings, spectacular entertainment and complimentary world-class dining - including the return of UMI UMA - the only dining experience by Michelin-Star Chef Master Chef Nobuyuki (Nobu) at sea. With a legacy of unrivaled service and commitment to sophistication and elegance at every touchpoint, once on board passengers feel as if they are perfectly at home.

#### **About LightStim**

LightStim has been the global leader in both professional and consumer markets for almost 25 years, with patented technology, certifications and FDA Clearances on every LightStim device. The family-owned and operated company proudly designs, engineers and manufactures all LightStim devices inside their Irvine, California facility to ensure paramount quality, reliability and effectiveness of the entire LightStim collection. Touted amongst dermatologists, plastic surgeons, medical doctors, estheticians, recovery and wellness clinics, and the beauty industry elite, the innovative brand continues to pioneer and revolutionize the face and body of beauty and wellness. Beauty editors and social influencers have joined the convergence of LightStim aficionados alongside industry professionals, propelling LightStim to earn kudos in hundreds of top publications including Vogue, InStyle, Women's Health, Glamour and The New York Times. For more information, visit LightStim.com, and follow on Instagram, Facebook, and YouTube.

#### **Forward-Looking Statements**

This press release includes "forward-looking statements" within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. The expectations, estimates, and projections of the Company may differ from its actual results and consequently, you should not rely on these forward-looking statements as predictions of future events. Words such as "expect," "estimate," "project," "budget," "forecast," "anticipate," "intend," "plan," "may," "will," "could," "should," "believes," "predicts," "potential," "continue," or the negative or other variations thereof and similar expressions are intended to identify such forward looking statements. These forward-looking statements include, without limitation, expectations with respect to future performance of the Company, including projected financial information (which is not audited or reviewed by the Company's auditors), and the future plans, operations and opportunities for the Company and other statements that are not historical facts. These statements are based on the current expectations of the Company's management and are not predictions of actual performance. These forward-looking statements involve significant risks and uncertainties that could cause the actual results to differ materially from the expected results. Factors that may cause such differences include, but are not limited to: the impact of the COVID-19 pandemic on our business, operations, results of operations and financial condition, including liquidity for the foreseeable future; the demand for the Company's services together with the possibility that the Company may be adversely affected by other economic, business, and/or competitive factors or changes in the business environment in which the Company operates; changes in consumer preferences or the market for the Company's services; changes in applicable laws or regulations; the availability or competition for opportunities for expansion of the Company's business; difficulties of managing growth profitably; the loss of one or more members of the Company's management team; loss of a major customer and other risks and uncertainties included from time to time in the Company's reports (including all amendments to those reports) filed with the SEC. The Company cautions that the foregoing list of factors is not exclusive. You should not place undue reliance upon any forward-looking statements, which speak only as of the date made. The Company does not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forwardlooking statements to reflect any change in its expectations or any change in events, conditions, or circumstances on which any such statement is based, except as required by law. These forward-looking statements should not be relied upon as representing the Company's assessments as of any date subsequent to the date of this communication.

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